



QUALITY AIRCRAFT SINCE 1948

TECNAM

MORE THAN 65 YEARS SHARING OUR PASSION...

P2012 Traveller



Seminari interdisciplinari di cultura aeronautica – IV Ciclo
***Le Attività di progettazione ed
esecuzione delle prove in volo
dei velivoli***





QUALITY AIRCRAFT SINCE 1948

TECNAM

MORE THAN 65 YEARS SHARING OUR PASSION...



1950^s



History





Giovanni and Luigi Pascale
 Brothers and Founders



P48B Astore

1959



P59 Jolly



P52-Tigrotto

1964



P64 Oscar



P55-Tornado

1966



P66 Oscar 100/150



P57 Fachiro

1966



P66 Charlie

1968



P68 Victor

1968



P68 R

1970



AP68 TP Viator

History

- **Founded in 1948 in the South of Italy – Capua, Naples by Pascale Brothers.**
- **Became a leading producer of General Aviation at this time as Partenavia.**
- **Producer of parts for other important Manufacturers:**
 - Alenia (Horizontal tail for the ATR aircraft family)
 - Aer Macchi (Vertical tail of M346 Military Trainer)
 - Boeing (Fuselage panel for B717 Commercial Aircraft)
 - Augusta (Fuselage Structural Parts)



What We Do Today

- One of the **most innovative company** in General Aviation in the last decade;
- In the last years TECNAM have delivered **more than 200 aircraft per year**, becoming one of the most important GA's OEM according to GAMA;
- TECNAM have **250 employees** and our production capability is to produce 1 ½ single engine two seater aircraft per day, 1 twin engine per week and 1 single engine four seater every two weeks.
- **More than 33's models** along AUL – LSA – CS/VLA – CS/23//FAR23's categories.



TECNAM is spread all over the world:



Casoria Facility in Naples - Italy

Sebring Facility in Florida - US

TECNAM Headquarters in Capua- Italy



Shenyang Facility in China by LUSY

MORE THAN **65** DEALERS MORE THAN **125** SERVICE CENTER WORLDWIDE





QUALITY AIRCRAFT SINCE 1948

TECNAM

MORE THAN 65 YEARS SHARING OUR PASSION...

TECNAM Research & Development



NASA has selected the **Tecnam P2006T** twin as the airframe on which it will evaluate the potential of **LEAPtech** (Leading Edge Asynchronous Technology), with the aim of developing safer, more energy efficient, lower operating cost and greener general aviation aircraft.

TECNAM is the only company who has a complete aircraft certified by EASA with hand controls in order to allow disable pilots to get their license in GA. This certification was supported by a recognized entity from UK called **Aerobility**.



CIRA has selected the **Tecnam P92** to be developed as an **UNMANNED aircraft**.

Tecnam is actively evaluating the potential of developing and producing a two-seater, single turboprop engine powered aircraft **TECNAM PJET Concept**.





QUALITY AIRCRAFT SINCE 1948

TECNAM

MORE THAN 65 YEARS SHARING OUR PASSION...

Today TECNAM is the World Leader in Light and General Aviation Aircraft Manufacturing:

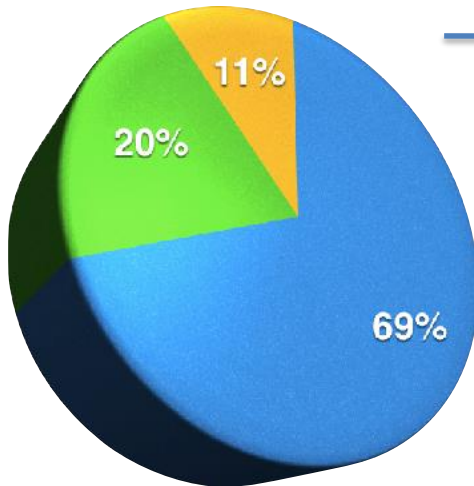




TECNAM Airplanes:

- Recognized as the First Choice for many Flight Training Organizations (FTO);
- All family of aircraft have the widest range of choice for any Flight School, Private Owner, Surveillance and Regional Airlines.

- More than 33 models along AUL – LSA – CS/VLA – CS/23//FAR23's categories;
- All our fleet is capable of using Mogas (Automobile Fuel) and Avgas.
- TECNAM is the only company offering the most affordable fleet in terms of acquisition price and operational cost in the sector.



Market Share

- *Flight Training Organization*
- *Special Mission*
- *Private*



Tecnam P2012 Traveller Program

- Operators have been demanding a next generation aircraft that can deliver not only profits but reliability, efficiency and of course, passenger comfort.
- One of the first new FAR23/CS23 aircraft to address this marketplace in more than many years.
- The P2012 Traveller builds on Tecnam's commitment to continue to develop outstanding, stylish, innovative and affordable aircraft.





QUALITY AIRCRAFT SINCE 1948

TECNAM

MORE THAN 65 YEARS SHARING OUR PASSION...

Benefits of high wing configuration - comparison



Passenger Friendly
Ease of Cabin and Cargo Access
Rough Field Operations (Propeller and engine air intakes clearance from debris)





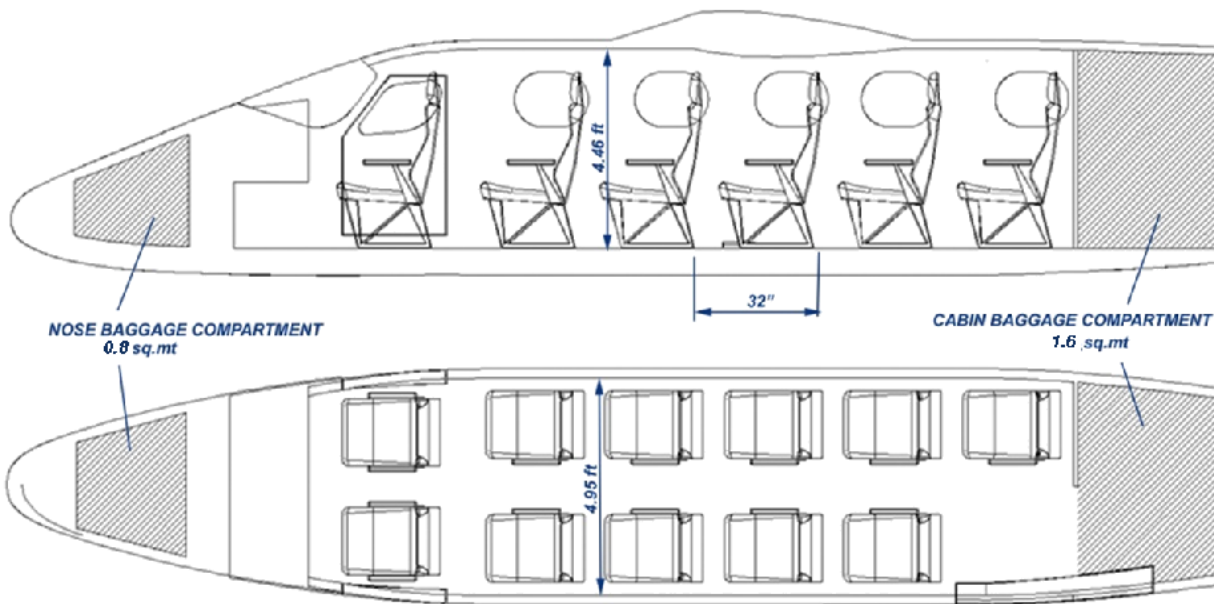
QUALITY AIRCRAFT SINCE 1948

TECNAM

MORE THAN 65 YEARS SHARING OUR PASSION...

Seating Arrangement

standard configuration



One or two pilots – 9 passengers
 Pitch between seats 32.00"
 Baggage compartment volume 88.3 ft³





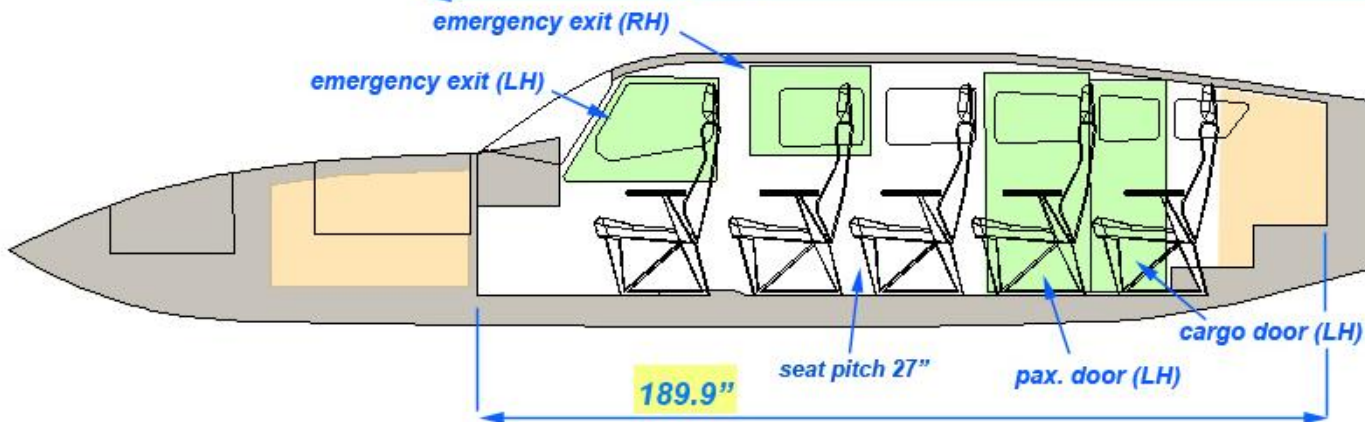
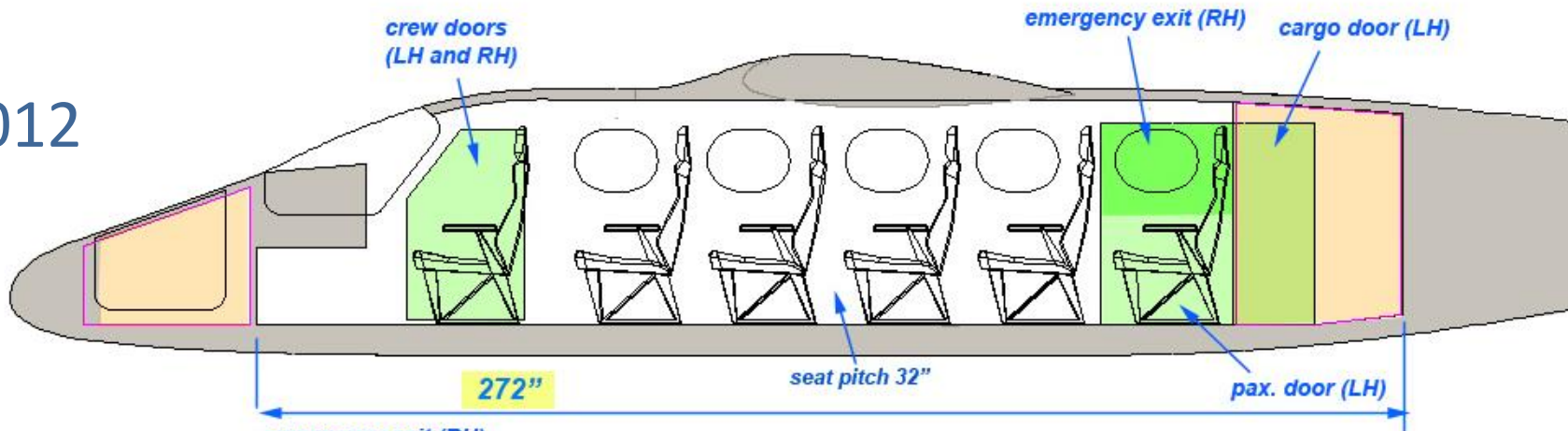
QUALITY AIRCRAFT SINCE 1948

TECNAM

MORE THAN 65 YEARS SHARING OUR PASSION...

Seating Arrangement - 402C comparison

P2012



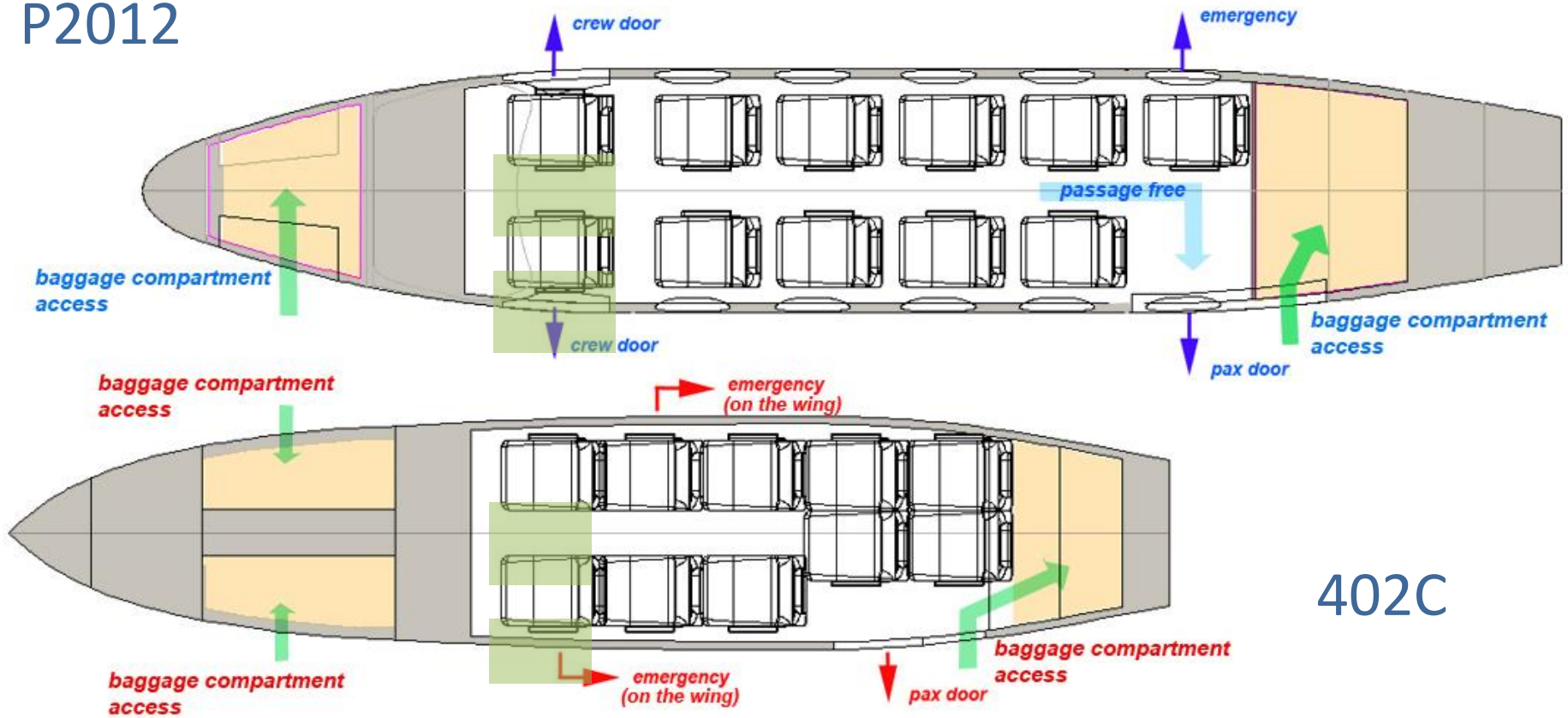
402C





Seating Arrangement - 402C comparison

P2012



402C



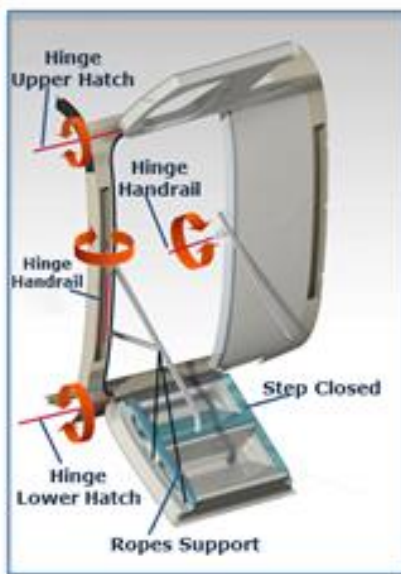
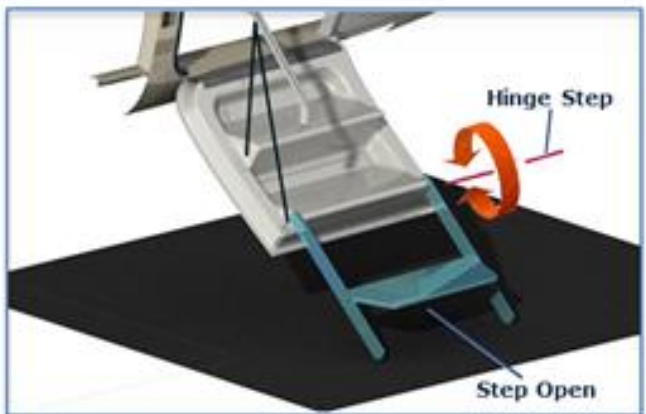
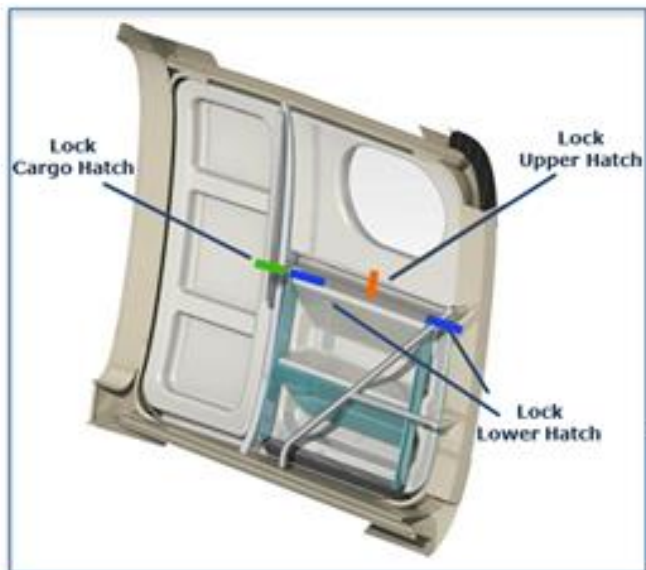


QUALITY AIRCRAFT SINCE 1948

TECNAM

MORE THAN 65 YEARS SHARING OUR PASSION...

Passenger and Cargo Doors



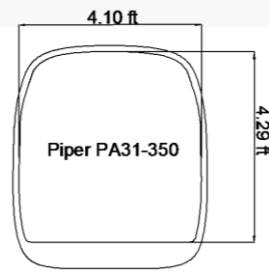
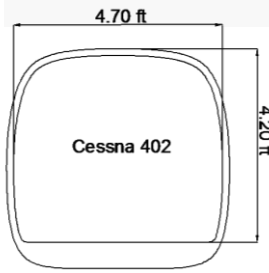
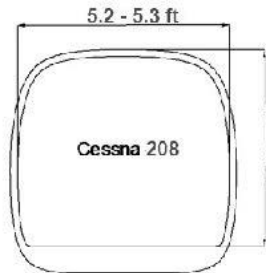
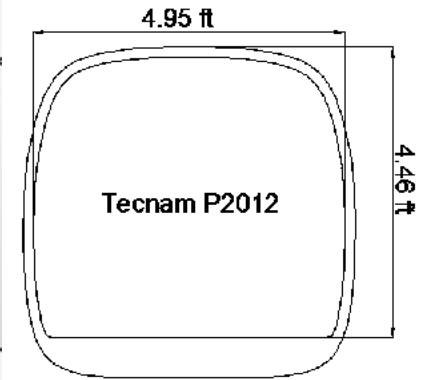
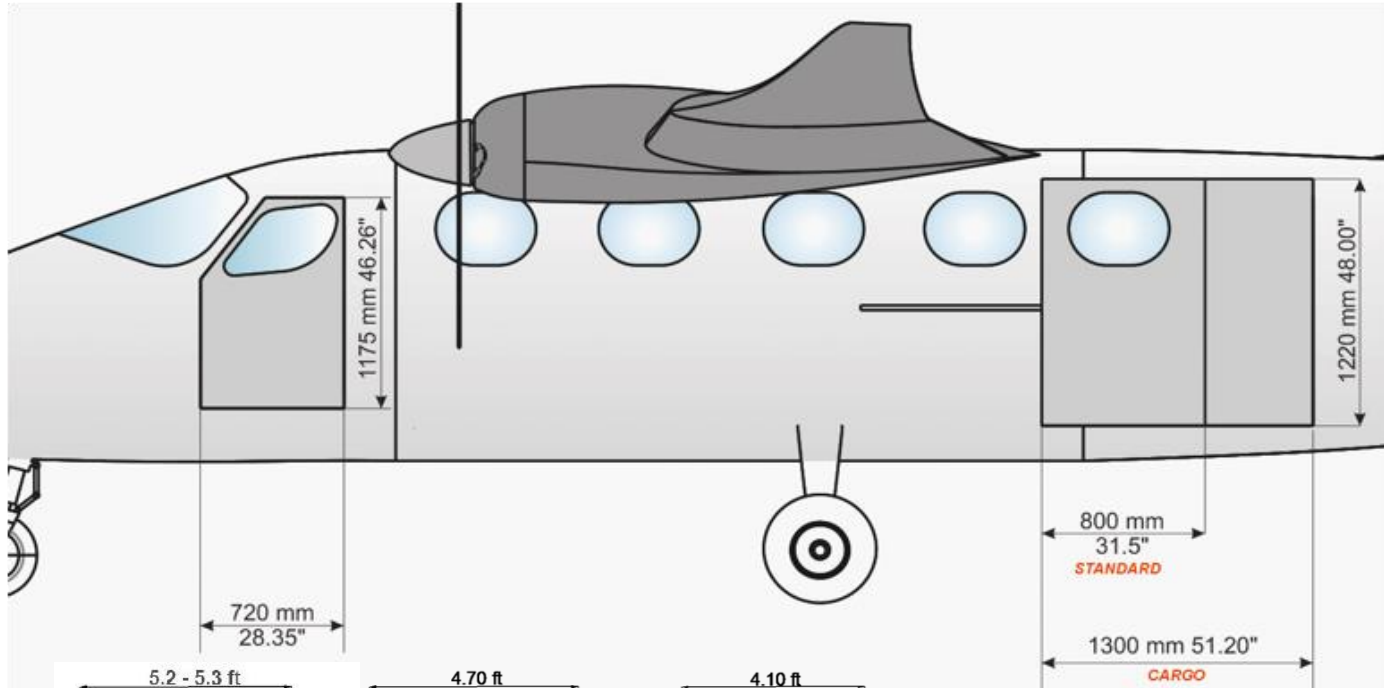


QUALITY AIRCRAFT SINCE 1948

TECNAM

MORE THAN 65 YEARS SHARING OUR PASSION...

Cabin section Comparison



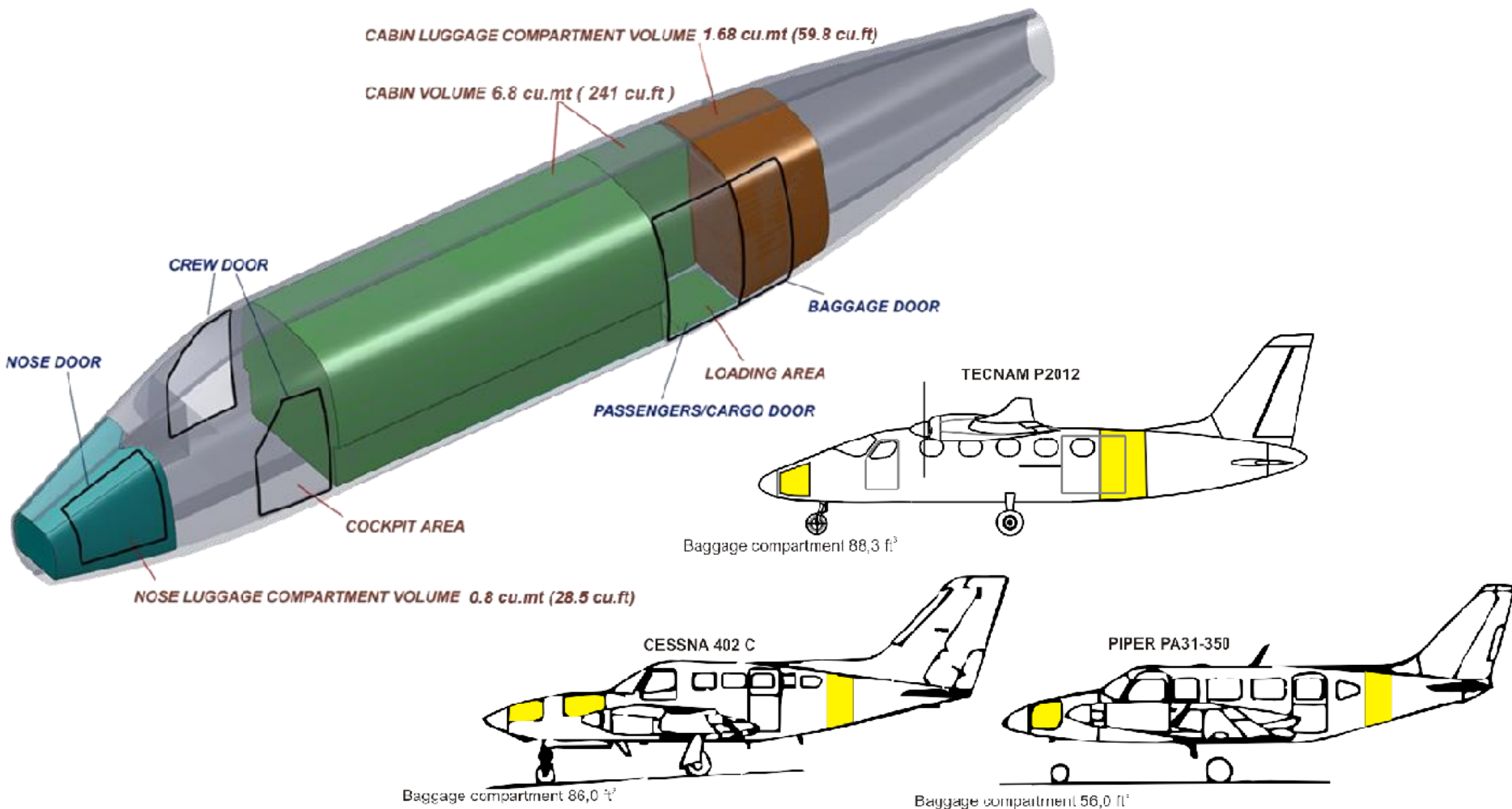


QUALITY AIRCRAFT SINCE 1948

TECNAM

MORE THAN 65 YEARS SHARING OUR PASSION...

Baggage Compartment Comparison



Baggage Loading Comparison





QUALITY AIRCRAFT SINCE 1948

TECNAM

MORE THAN 65 YEARS SHARING OUR PASSION...

Weights

BASIC EMPTY WEIGHT	2250 kg (4956 lbs)
OPERATIONAL E.TY WEIGHT (SINGLE PILOT+LUGGAGE)	2350 kg (5176 lbs)
MTOW	3600 kg (7930 lbs)
MAX LANDING WEIGHT	3450 kg (7600 lbs)
RAMP WEIGHT	3620 kg (7974 lbs)
ZERO FUEL WEIGHT (9 passengers + single pilot + luggage)	3160 kg (6960 lbs)
WING LOADING	142 kg/m² (29 lbs/ft²)
POWER LOADING	4.8 kg/hp (10.6 lbs/hp)
FUEL CAPACITY	800 lt (212 USGal)





QUALITY AIRCRAFT SINCE 1948

TECNAM

MORE THAN 65 YEARS SHARING OUR PASSION...

Performances

CRUISE SPEED (TAS. 75%)	172 kt 6.000ft	174 kt 8.000ft	177 kt 10.000ft
CRUISE SPEED (TAS. 65%)	162 kt 6.000ft	165 kt 8.000ft	167 kt 10.000ft
STALL SPEED (T.O. CONFIGURATION)	65 kt		
STALL SPEED (FULL FLAP)	60 kt		
VMC	74 kt		
RATE OF CLIMB	1600 ft/min		
RATE OF CLIMB (SINGLE ENGINE)	400 ft/min		
TAKE OFF DISTANCE (50ft obs)	1840 ft		
LANDING DISTANCE (50ft obs)	1660 ft		
TAKE OFF RUN	1410 ft		
LANDING RUN	875 ft		
ACCELERATE-STOP DISTANCE	1870 ft		
RANGE³	720 nm		
RANGE⁴	445 nm		

³ (65%, max fuel, 6000 ft, 45' reserve, single pilot, 8 passengers)

⁴ (65%, 6000 ft, 45' reserve, single pilot, 9 passengers)



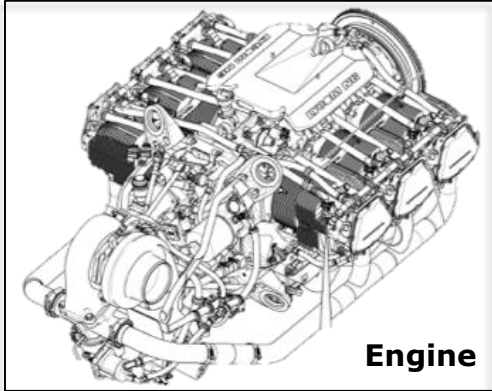


QUALITY AIRCRAFT SINCE 1948

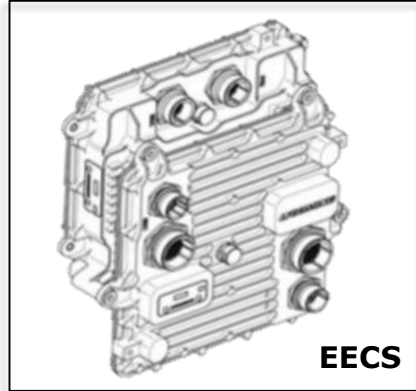
TECNAM

MORE THAN 65 YEARS SHARING OUR PASSION...

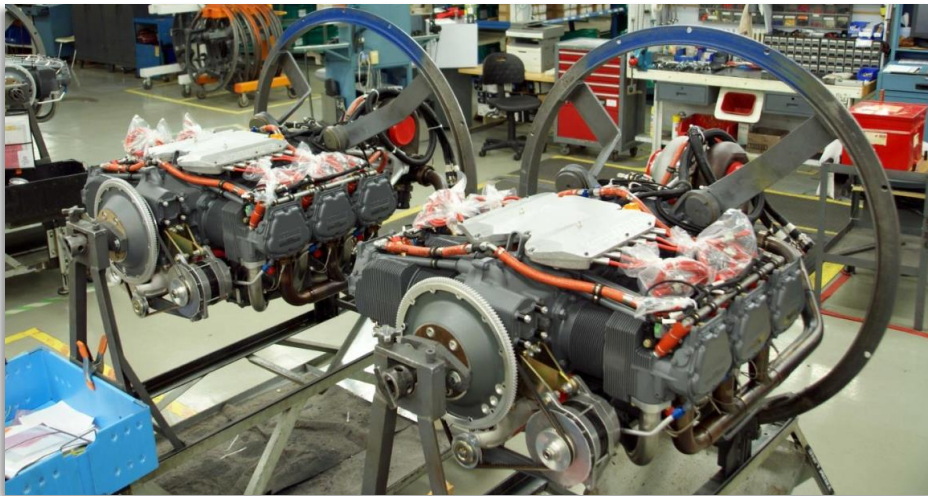
Engine Lycoming TEO-540-C1A



Engine



EECS



Lycoming TEO-540-C1A Engine

is a direct-drive six-cylinder, horizontally opposed, turbocharged, air-cooled engine. It has electronic fuel injection, electronic ignition, down exhaust, and induction air coolers. As equipment, this engine has an automotive type starter, one 28V alternator (130A) and a propeller governor.

The **EECS (Electronic Engine Control)** is an electronic, microprocessor controlled system that continuously monitors and adjusts ignition timing, fuel injection timing, and fuel mixture based on operating conditions. The EECS eliminates the need for magnetos and manual fuel/air mixture. The EECS connects engine hardware with electronic controls to replace mechanical control systems and enables single lever engine control.



TIO-540 vs. TEO-540 Fuel Consumption vs. Power

Power Setting	Power	TEO-540 -C1A	TIO-540 -J2B	Delta
60%	210HP@2200rpm	14.5	14.6	-0.1 gph (0.7%)
75%	263HP@2400rpm	18.1	20.7	-2.6 gph (-12.6%)
100%	350HP@2575rpm	32.6	40.2	-7.6 gph (-18.9%)





QUALITY AIRCRAFT SINCE 1948

TECNAM

MORE THAN 65 YEARS SHARING OUR PASSION...

Cockpit layout

nr	DESCRIPTION	nr	DESCRIPTION	nr	DESCRIPTION
1	A/P mode controller Garmin GMC 710	7	Anti-ice fluid Q.ty Indicator (TKS System)	14	LH ECU Switches
2	Garmin GDU 1050 PFD1 (10")	8	Annunciator Panel	15	Engine LH Starter
3	Mid Continent MD 302 back up EFIS	9	Digital Audio Panel Garmin GMA350c	16	Anti-Ice switches
4	Garmin GDU 1250 MFD (12")	10	(optional) GCU 477 FMS	17	External Lighting switches
5	Garmin GDU 1050 (10")	11	Trim position Indicators	18	Engine RH Starter
6	ELT remote switch			19	Internal Lighting switches
				20	RH ECU Switches
				21	Fuel Selectors
				22	Storage pockets

NOTE: For standard and optional equipment list refer to the related sheet





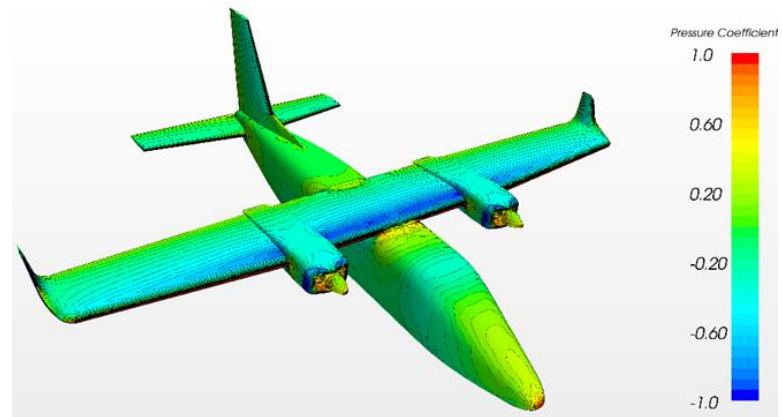
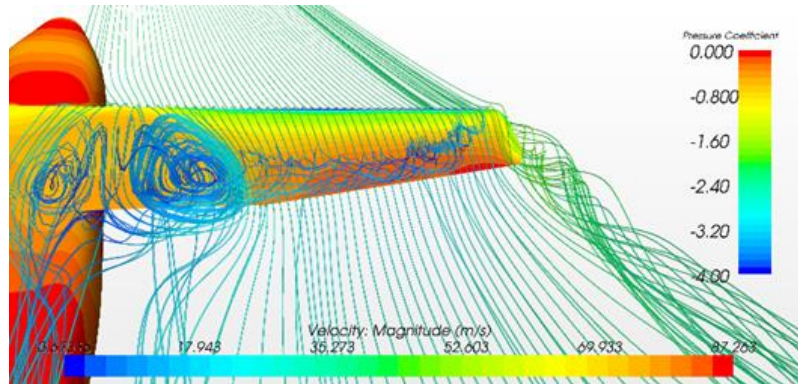
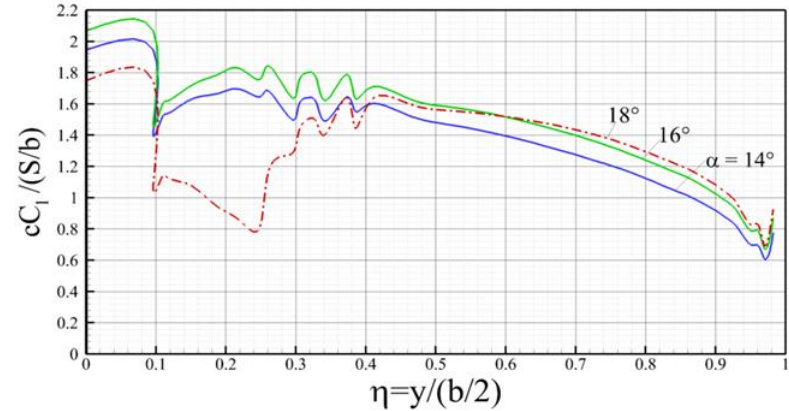
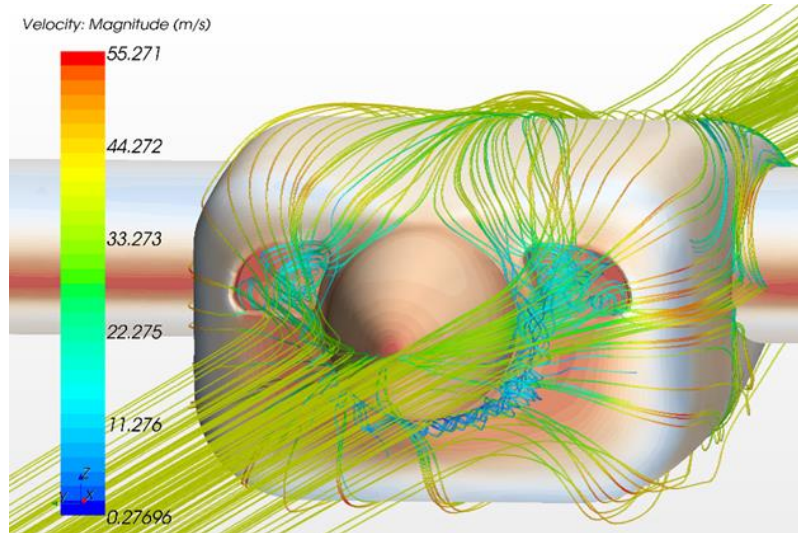
Standard and Optional avionic equipment

System code	Description	Qty	Std.	Opt.
Standard avionics equipment				
GDU 1050 System	Display unit (PFD1+PFD2)	2	•	
GDU 1250 System	Display unit (PFD1/PFD2/MFD)	1	•	
GIA 64W System	COM/NAV/GPS Interface unit	2	•	
GRS 79 System	AHRS	2	•	
GDC 72 System	ADC	2	•	
GEA 71B System	EIS units	2	•	
GMU 44 System	Magnetometer	2	•	
GAP 52 System	Heated Pitot Probe + AoA	1	•	
GAP 52	Heated Pitot Probe	1	•	
GTP 59 System	OAT Probe	2	•	
GMA350c	Full digital Audio Panel	1	•	
GTX 345R System	MODE-S/ADSB-OUT/ADSB-IN-FIS-B XPDR	1	•	
GMC 710 System	A/P Mode Controller - includes 3 axis control - includes yaw damper - servos acting as trim actuators	1	•	
Optional Avionic units				
GCU 477 System	Flight Management System keyboard	1		•
GDL 69A System	Satellite Data-link	1		•
GSR 56 System	Iridium data-link	1		•
GTS System	TAS/TCAS unit	1		•
GWX 70	WX Radar	1		•
Flight Stream	Streaming of PDF/MFD data with iPad	1		•





Aerodynamic Analysis



Computational fluid dynamics analysis to confirm preliminary studies



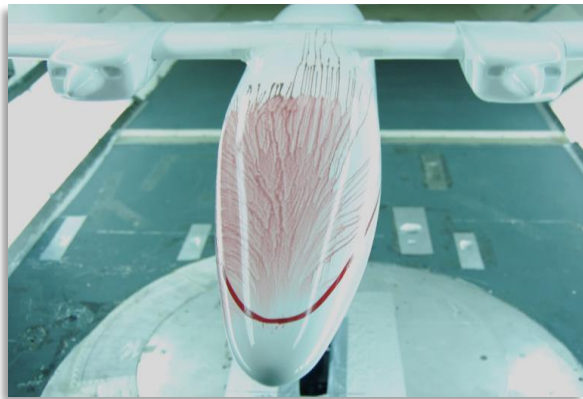
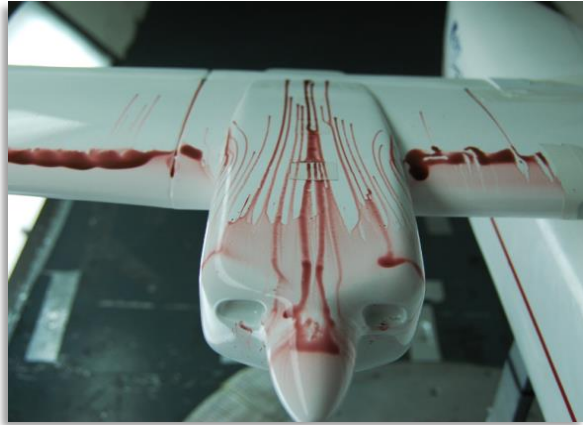


QUALITY AIRCRAFT SINCE 1948

TECNAM

MORE THAN 65 YEARS SHARING OUR PASSION...

Aerodynamic Analysis



Wind Tunnel testing confirm expected data



Flight Test

- Manage aircraft configuration(s)
- Define applicable requirements and test pass/fail criteria
- Development Tests
- Define test procedure and loading conditions
- Define Flight Test Points (FTP) and Flight Test Order (FTO)
- Risk Assessment and Risk Management
- Data Reduction and/or Pilot Statements



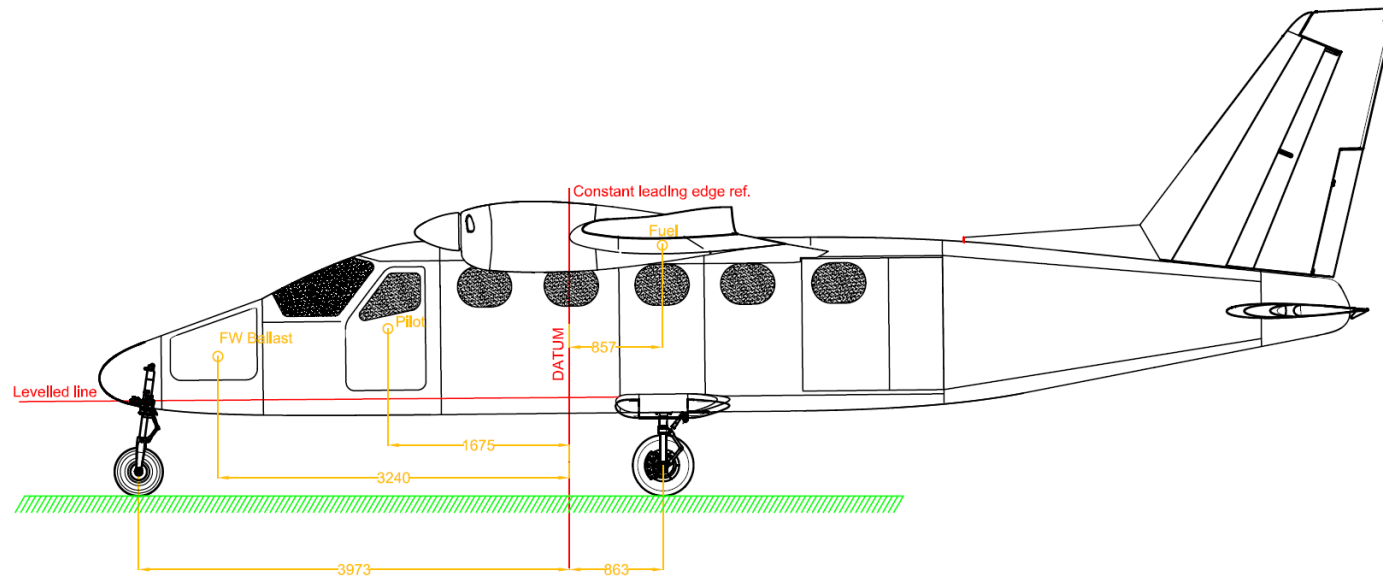


QUALITY AIRCRAFT SINCE 1948

TECNAM

MORE THAN 65 YEARS SHARING OUR PASSION...

Aircraft Configuration



- Aircraft Weighing
- Pilot, Crew, Ballast, Fuel, etc.
- List of experimental change installed
- Configuration notes
- Flight Test Instrumentation (FTI)



Applicable Requirements (EASA CS-23)

Subpart	Requirements
Flight	23.45, 23.49, 23.51, 23.53, 23.63, 23.65, 23.66, 23.67, 23.69, 23.73, 23.75, 23.77, 23.141, 23.143, 23.145, 23.147, 23.149, 23.153, 23.155, 23.157, 23.161, 23.171, 23.173, 23.175, 23.177, 23.181, 23.201, 23.203, 23.207, 23.231, 23.233, 23.235, 23.251
Design and Construction	23.629, 23.671, 23.677, 23.697, 23.701, 23.735, 23.745, 23.773, 23.831
Powerplant	23.901, 23.903, 23.905, 23.909, 23.939, 23.943, 23.951, 23.959, 23.961, 23.975, 23.1011, 23.1017, 23.1023, 23.1041, 23.1043, 23.1047, 23.1091, 23.1093, 23.1141, 23.1143
Equipment	23.1301, 23.1311, 23.1321, 23.1322, 23.1323, 23.1325, 23.1327, 23.1331, 23.1337, 23.1351, 23.1381, 23.1383, 23.1401, 23.1431, 23.1431



Test Pass/Fail Criteria(s)

Req.	Title	Test Pass/Fail Criteria(s)	MoC
23.65	Climbs: all engine operating	The steady gradient of climb at sea level must be at least 4.0%	Data Reduction
23.75	Landing Distance	No excessive vertical acceleration No tendency to bounce No tendency to nose-over No tendency to ground loop No porpoise	Data Reduction Pilot Statement
23.629	Flutter	The A/C is free from flutter The A/C is free from control reversal The A/C is free from divergence	Data Reduction
23.1301	Function and Installation	Each item of installed equipment must function properly	Pilot Statement





QUALITY AIRCRAFT SINCE 1948

TECNAM

MORE THAN 65 YEARS SHARING OUR PASSION...

Development Flight Test - Aerodynamic





QUALITY AIRCRAFT SINCE 1948

TECNAM

MORE THAN 65 YEARS SHARING OUR PASSION...

Development Flight Test - Ice Protection



SoC Flight Tests

- Flight Performance (Stalling Speed, Take-Off, Landing, Rate of Climb, etc.)
- Stability (Static Longitudinal Stability, Static Directional and Lateral Stability, Dynamic Stability)
- Flutter
- Powerplant (Controls, Cooling, Fuel System, Oil System, etc.)
- Equipment
- Human Factor



Flight Performance – Rate of Climb

Title	All Engine Operating En-route Climb					
Procedure	A series of climbs, known as sawtooth climbs, will be conducted at several constant indicated airspeed and several altitude using a constant power setting and a prescribed configuration.					
Requirements	23.45, 23.63, 23.69, 23.141, 23.161, 23.1301					
Flight Test Points	#	W	C.G.	Flap	Pwr	Alt.
	1	MTOW	FWD	UP	MCP	LOW
	2	MTOW	FWD	UP	MCP	MID
	3	MTOW	FWD	UP	MCP	HIGH



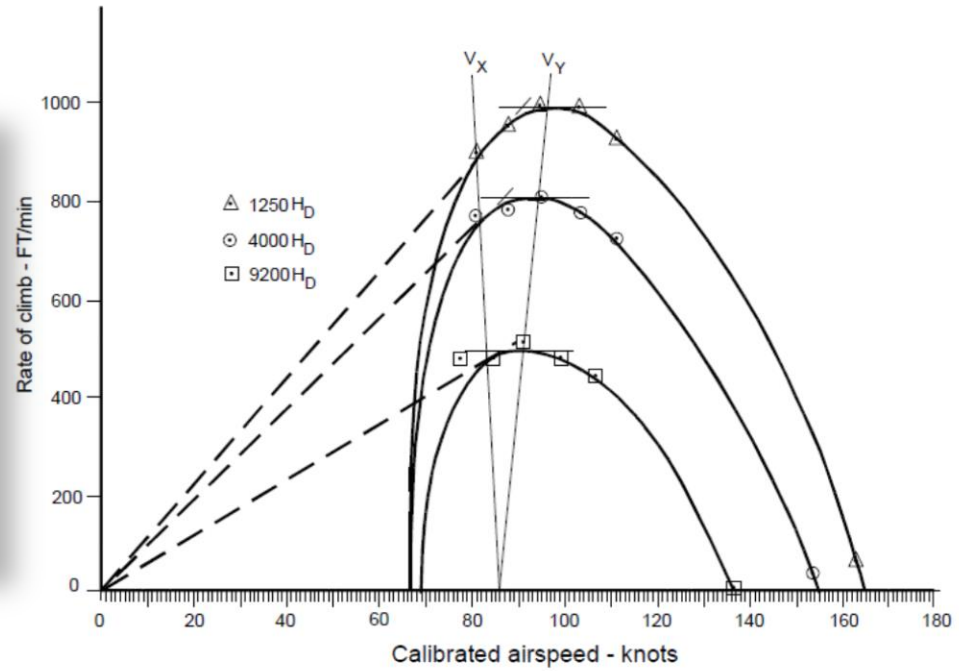
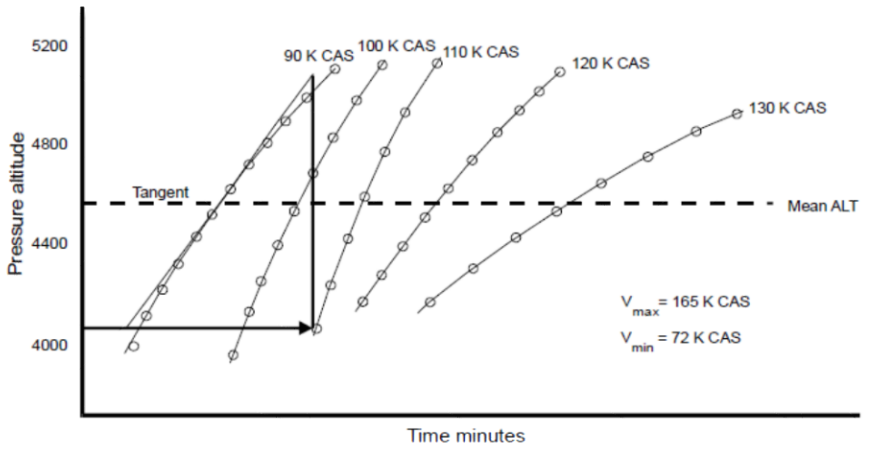


QUALITY AIRCRAFT SINCE 1948

TECNAM

MORE THAN 65 YEARS SHARING OUR PASSION...

Flight Performance – Rate of Climb





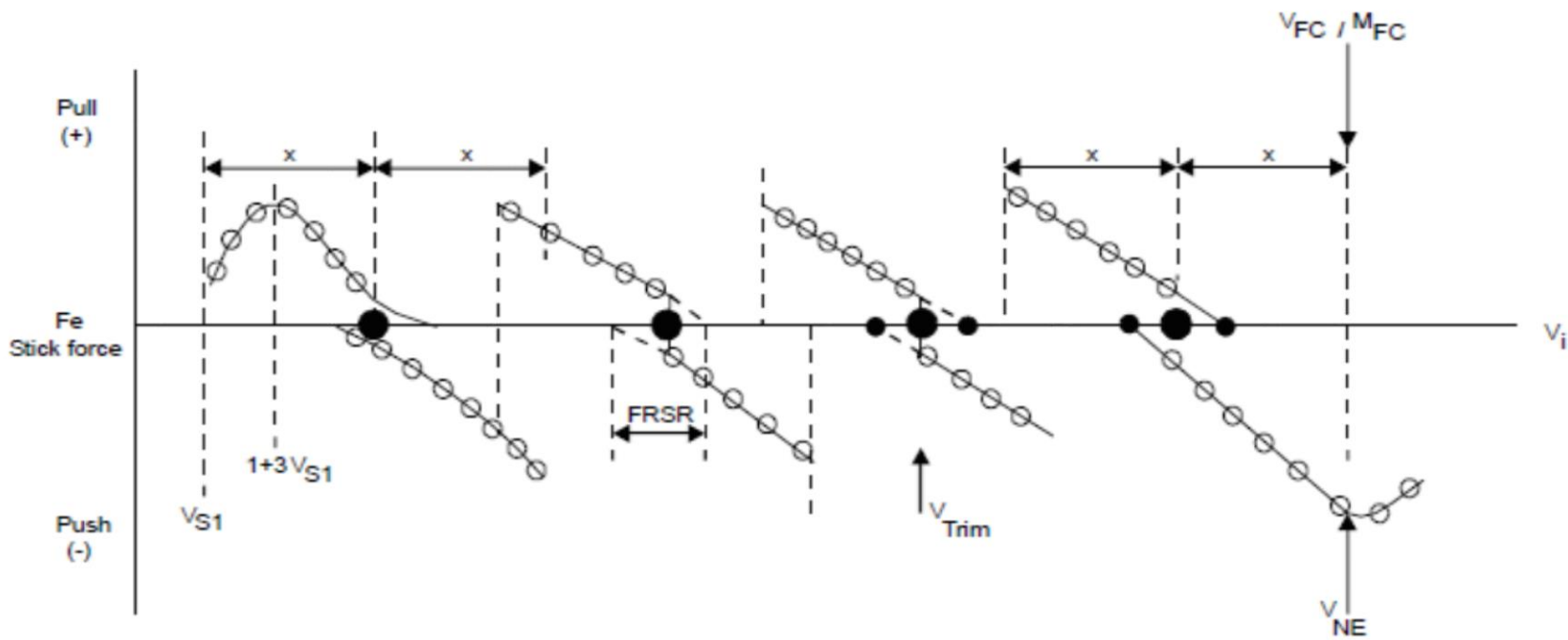
Stability– Static Longitudinal Stability

Title	Static Longitudinal Stability - Cruise					
Procedure	<p>Trim the airplane in the prescribed configuration and for the condition required by the regulation. Apply a pull force and stabilize at a lower speed. Continue this process in appropriate steps (5 to 10kts) and record displacements and effort at each step. At prescribed stabilized point the pull force should be very gradually relaxed to allow the airplane to slowly return toward trim speed and zero stick force.</p> <p>Set again at the initial trim speed and apply a push force and stabilize at a higher speed. Continue this process in appropriate increments (5 to 10kts) and record displacements and effort at each increment. Relax stick in the same manner as previously described.</p>					
Requirements	23.141, 23.171, 23.175					
Flight Test Points	#	W	C.G.	Flap	Pwr	Alt.
	1	LIGHT	AFT	UP	PLF	LOW
	2	LIGHT	AFT	UP	PLF	HIGH





Stability – Static Longitudinal Stability



$$x = \text{FRSR} + (> 74 \text{ km/h (40 kt) or } 15\% V_{\text{TRIM}})$$





Flutter – Flutter Test

Title	Flutter					
Procedure	At several trim speed points (up to VD), each axis must be pulsed, with bands off controls, prior to the next impulse or speed point, in order to verify the A/C is free from flutter, control reversal, and divergence.					
Requirements	23.629					
Flight Test Points	#	W	C.G.	Flap	Pwr	Alt.
	1	LIGHT	FWD	UP	A.R.	LOW
	2	LIGHT	FWD	UP	A.R.	HIGH





QUALITY AIRCRAFT SINCE 1948

TECNAM

MORE THAN 65 YEARS SHARING OUR PASSION...

Flutter – Flutter Test

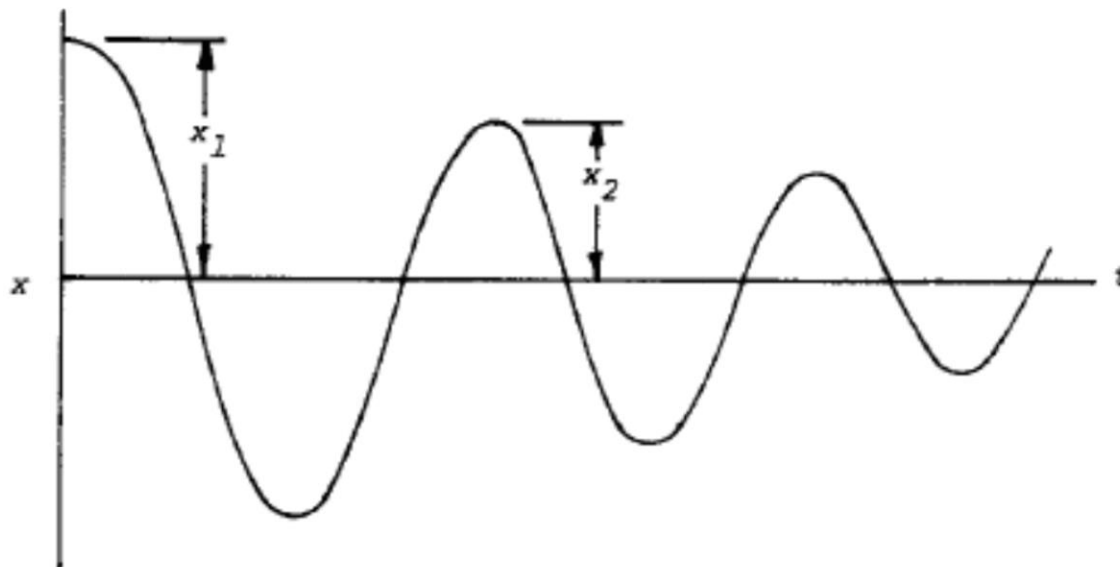


Figure A-3. Structural Damping Measurements
(X = Displacement, t = time)





Equipment – Air Data System

Title	Air Data System					
Procedure	<p>Check for proper functioning of all related equipment.</p> <p>The compliance with this requirement will be shown with a pilot judgement during the flight test campaign.</p>					
Requirements	23.1301					
Flight Test Points	#	W	C.G.	Flap	Pwr	Alt.
	0	ALL	ALL	ALL	ALL	ALL





Human Factor – Human Factor for IFR

Title	Human Factor for IFR					
Procedure	Simulate IFR legs, VOR and RNAV RNP, and NON PRECISION (VOR) and ILS approaches.					
Requirements	CRI B-52					
Flight Test Points	#	W	C.G.	Flap	Pwr	Alt.
	1	ANY	ANY	TO	A.R.	A.E.
	2	ANY	ANY	UP	MTOP	ANY
	3	ANY	ANY	UP	MCP	ANY
	4	ANY	ANY	UP	PLF	ANY
	5	ANY	ANY	UP	DESCENT	ANY
	6	ANY	ANY	LN	APP	ANY
	7	ANY	ANY	LN	A.R.	A.E.
	8	ANY	ANY	ANY	A.R.	A.E.



Thanks for your time

Happy Landings...

